

# DETAIL CONSULT

*GLOBAL CONTRACT & COMMERCIAL EXPERTISE DELIVERED LOCALLY...*

Quantity Surveying | Claims Consultancy | Contract Management



**Company Profile 2024**

[WWW.DETAILCONSULTINTL.COM](http://WWW.DETAILCONSULTINTL.COM)

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“

We plan and implement robust Quantity Surveying, Contract Administration & Claims Management strategies on Construction & Engineering projects with either tailor made packages to suit the custom need, or through our turnkey stage by stage service to help our Clients to drive their Projects in the right direction. - CEO...

”



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12

10

# Quantity Surveying, Contract Administration & Claims Management Solutions



Jan	56	12
Feb	85	6
Mar	132	6
Apr	145	8
May	94	7
Jun	112	9
Jul	132	10
Aug	152	12
Sep	124	15
Oct	98	10
Nov	143	12
Dec	156	18



# About...



## WHO WE ARE

Detail Consult is an experienced construction Commercial & Contract Management Consultancy, we work across various sectors of construction and engineering industry including residential, commercial, health, educational, social, transportation, sustainable development & water across the middle east including in Saudi Arabia, Qatar, United Arab Emirates, Oman, Bahrain & also Internationally.

We understand the unique challenges faced by construction stakeholders in today's dynamic market, from stringent project timelines, limited budgets, to the increasing demand for sustainability. Through our commitment to quality, innovation, collaboration, value creation and resilience to challenge ourselves to cater to increasing demands, we position us as a strategic partner for firms aiming to tick boxes in these areas and attain best value for money.

## OUR VISION

As a Quantity Surveying, Cost & Claims Management Consultancy, our vision is to deliver works that create value and contribute to sustainable project delivery.

## WHAT WE DO

We work closely with all the project stakeholders i.e. Project Owners, Design Consultants, Project Management Consultants, Contractors, and Subcontractors to help them delivering their Projects effectively by involving and providing both pre & post contract Quantity Surveying, Contract Management & Claims Administration services including early preliminary estimations, cost planning at various levels of design development, preparing tender documents & tendering, contract negotiation till final award of successful contractor.

During post contract we assist our Clients to formulate robust contract documents from latest tender documents, managing clients budget by establishing comprehensive project cost management including evaluating contractors payment applications throughout the post contract phase providing advice and controlling the entire change management process, and analyzing value engineering options, reviewing contractors claims and successfully managing project cost and ensuring value for money is optimized till final hand over of the project and support the project team also throughout defects liability period after taking over for ensure smooth project final close out is carried out.

In addition these, We also provide contract administration & claims management solutions for Contractors & Subcontractors helping them to implement best contract management strategies on their projects including assisting in preparing various heads of construction claims. Our main objective is to assist them for ensuring contractual compliance and guide them to use international standards and best practices to implement contract management on their projects and help them to deliver projects on time and within allocated while securing their contractual rights.



# The Professionalism.

We collaborate and work closely with Construction industries leading professional organizations that influence new knowledge into practice such as Royal Institution of Chartered Surveyors - RICS, Chartered Institution of Building - CIOB, Chartered Institute of Arbitration - CI Arb, Society of Construction Law - SCL for enhancing quality of our services on works we contribute by adopting latest industry best processes that creates value.

## Royal Institution of Chartered Surveyors



The Royal Institution of Chartered Surveyors (RICS) promotes and enforces the highest professional qualifications and standards in the development and management of land, real estate, construction and infrastructure.

## Chartered Institute of Building



The Chartered Institute of Building (CIOB) is a professional body for construction management and leadership. The institute promotes the science and practice of building and its members work in the development, conservation and improvement of the built environment

## Chartered Institute of Arbitrators



As the foremost professional body for dispute resolution, Chartered Institute of Arbitration (CI Arb) seeks to advance and promote research, academic thought and new professional policy and practices concerning dispute resolution as a Learned Society.

## Society of Construction Law



SCL works to promote for the public benefit education, study and research in the field of construction law.

# Why **Detail Consult** ? Challenging Ourselves to meet your demand & provide competent Solutions !

## **01 | PROVIDING VALUE FOR MONEY**

Our main focus is to reduce and contain the total cost of a project and ensure value for money for each item that is procured as part of the project.

## **02 | HELPING CLIENTS TO MAKE INFORMED DECISIONS**

We carry out constant market research to update and maintain latest cost data, resources availability in order to help our clients to make informed decisions.

## **03 | CONTRIBUTING FOR VALUE CREATION**

We have prioritised value creation as one of our core values and strive to create commercial value in every commissions and missions we undertake and ensure confidence for our clients.

## **04 | EXPERIENCED CONSULTANTS**

Our consultants are experienced and have worked extensively on program and project management of construction & engineering projects specializing across Quantity Surveying, Contract Management & Claims Administration.

## **05 | ADOPTING TO CHANGES**

The new inventions is constantly changing on how projects are procured, processed and delivered, driving more and more efficiency, in order to respond and support the profession of future we have built a movement that fosters change by,

- ✔ Developing strong leadership that understands change.
- ✔ Motivating, training & rewarding team members for efficient working.
- ✔ Adopting collaborative & lean processes to carry out work execution.
- ✔ Embracing and implementing new innovations of how we work and deliver.



# Our Leadership



## Mohammed **IFHAM** | Director

**LLM, LLB (Hons) | BSc QS&CM | Dip. In Surv. Pract. | IEng | MIIESL | MRICS | MCI Arb | MCIInstCES | PHD - R**

Mohammed Ifham is a chartered commercial manager & chartered civil Engineer. He is also an RICS counsellor, mentor & assessor. He brings more than 21+ Years of industry expertise working in the built environments multi disciplinary sectors covering transportation, infrastructure, buildings, aviation, renewable energy & water, with his exceptional track record of leading teams to drive value in construction & engineering projects he heads cost & commercial management operations at **Detail Consult** covering all facets of pre & post contract activities.

### Academic Qualifications

- Master of Law (LLM) in Construction Law and Arbitration
- PG Cert. in Construction Law and Dispute Resolution
- LLB (Hons)
- B.Sc (Hons) in Quantity Surveying and Construction Management
- Diploma in Surveying (Quantity Surveying) Practice
- Diploma in Civil Engineering

### Professional Memberships

- Member (MRICS) - Royal Institution of Chartered Surveyors (RICS)
- Member (MCI Arb) - Chartered Institute of Arbitrators
- Member (MCIInstCES) - Chartered Institution of Civil Engineering Surveyors (CICES)
- Member (MIIESL) - Institution of Incorporated Engineers, Sri Lanka
- Member - Quantity Surveyors international (QSi)
- Incorporate Member (IEng) - Engineering Council, Sri Lanka



# Mohammed **ASHRAM** |

## Associate Director

**BSc QS & Construction | Dip in Arb | MCIOB | ACI Arb | MSCL**

Mohammed Ashram is a competent contract & commercial manager. He brings more than 15 Years of industry expertise working in the built environments multi disciplinary projects covering transportation, infrastructure, buildings, aviation, renewable energy & water, with his exceptional track record leading teams to drive value in construction & engineering projects he heads the contract & claims operations at **Detail Consult**.

### **Academic Qualifications**

- BSc in Quantity Surveying & Construction
- Diploma In Commercial Arbitration
- Law, Practice & Procedure of International Arbitration
- Course - Construction Arbitration - European Court of Arbitration
- Chartered Membership Program - CMP
- Construction Claims Intermediate

### **Professional Memberships**

- Member (MCIOB) - Chartered Institute of Building
- Member (MSCL) - Society of Construction Law
- Associate Member (ACI Arb) - Chartered Institution of Arbitration



# INDUSTRY - STRUCTURES

We serve across multi disciplinary engineering & construction projects...



COMMERCIAL HIGHRISE



RESIDENTIAL



DATA CENTERS



GREEN BUILDING



MOSQUES



SCHOOLS AND UNIVERSITIES



MALLS



LUXURY HIGH END

Residential | Commercial | Health | Educational | Leisure | Technology | Defense | Religious | Green Buildings | Sports Facilities



# INDUSTRY - CIVIL ENGINEERING & INFRASTRUCTURE

We serve across multi disciplinary engineering & construction projects...



METRO & RAILS



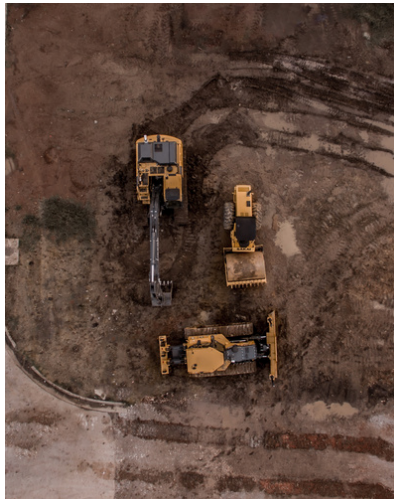
SPORTS  
INFRASTRUCTURE



THEME PARKS &  
ENTERTAINMENT



RENEWABLE ENERGY



SERVICES



PUBLIC PARKS



AIRPORTS



ROADS , BRIDGES &  
HIGHWAYS

Infrastructure : Roads | Drainage | Metro Rail | Aviation | Marine | Water | Parks & Beautification | Renewable Energy

# OUR CORE VALUES

To achieve our short-term objectives and long-term goals, we have identified core values that helps us to create passion, grit, growth, and continuity in our work.

## ACCOUNTABLE

We take accountability seriously and aligns it in all our transactions, it helps to build trust with people we work.

## COLLABORATION

We collaborate effectively within internal & external project teams to identify risks & opportunities as early as possible & mitigate risks and optimize on opportunities.

## PASSION

We are passionate of the work we do, with our passion we find our purpose.

## INNOVATION

We have created a culture that encourages and rewards innovation that contributes for efficiency.

## VALUE CREATION

Our existence as a business model is to create value on very mission we undertake and enjoy the process of contributing to the built environment.

We provide Quantity Surveying, Cost, & Claims Management services on multitude of Construction & Engineering Projects to help Project Owners, Consultants, Government Entities & Subcontractors to carefully plan, implement and carefully administer the project costs and pave the way for project's success.

In an incredibly developing and rapidly changing market condition, construction & engineering projects has to be procured & executed as effectively as possible minimizing construction costs & time, as experienced consultants we are aware of the inherent risks and opportunities that exists within a construction & engineering project, we utilize our extensive expertise to ensure smart administration of project cost and maximize construction business potential throughout planning, designing, procurement, construction and throughout taking over and final completion of the project.



**QUANTITY SURVEYING &  
COMMERCIAL  
MANAGEMENT**



**CONTRACT  
MANAGEMENT**



**CLAIMS  
MANAGEMENT**





# QUANTITY SURVEYING & COST MANAGEMENT

We provide advice on a multitude of project requirements, making sure that costs are minimized while ensuring great value for money, Our services cover a wide range of project considerations both pre & post contract phases of a construction & engineering development including project feasibility studies, cost planning, preliminary estimates, BOQ preparation, life cycle costing, advise on choice of procurement routes, tendering, contract awarding, project cost-control, financial management, valuation of construction work, earned value management, final account, risks assessment and related quantity surveying, cost & commercial management services.

Our Quantity Surveying & Commercial Management Services Include,

## PRE CONTRACT

- Feasibility Studies
- Preliminary Estimates
- Cost Planing
- Value Engineering
- Whole life Cycle Costing
- Preparing BOQ (Bill of Quantities) & Tender Package
- Tender Analysis
- Contract Negotiation & Awarding

## POST CONTRACT

- Assist to finalize Contract Documents
- Post Contract Commercial Management Strategy
- Payment Applications & Certificates
- Change management
- Cost Value Reconciliation
- Cost & Financial Reporting
- Value Engineering
- Final Accounts
- Third Party Auditing



# CONTRACT ADMINISTRATION

Comprehensively administering the construction contract is imperative for effective functioning & execution of a construction & engineering project. Failure by parties to carefully administer the construction & engineering contract can lead to adverse consequences that may negatively affect project performance resulting in extensive delays, claims developing into disputes and ultimately damaging parties interest of the project.

Should any project to succeed implementation of an effective contract administration strategy from the early stages of the project development must be prioritized, knowing and understanding where risks lies under the contract from the outset enables parties to mitigate those risks by carefully identifying, planning and controlling it.

Our contract management services include,

## CONTRACT ADMINISTRATION

- Contractual Risk Identification
- Plan, Monitor, Control Contract Administration Procedure
- Claims Strategy
- Contract Interpretation
- Risk Management
- Subcontract Administration
- Contract Closeout



# CLAIMS MANAGEMENT

With the unique and complex nature of construction projects risks and opportunities are everyday business for contracting parties, construction claims for time and money arguably is the most challenged, disagreed, and disputed risk under a construction contract.

At Detail Consult we have got extensive expertise of preparing various heads of construction claims for Contractors & Subcontractors, Our team of construction claim experts knows how to best deal with any claim for time, additional money and both time and money that generally arise under a construction & engineering contract in a manner that would give best possible chance for recovering those additional associated costs and help safeguarding interests of the parties.

Our Claims Administration services include,

## CLAIMS MANAGEMENT

- Impartial assessment / review of the claim
- Claims drafting & preparation
- Claims review & defense
- Forensic delay analysis
- Quantum evaluation

# PROJECTS WORKED

## Pre Contract

Project Description	Country
Construction of Labour City	Qatar
Construction of Hospital in Tenbek Area	Qatar
Amiri Diwan Offices in Al Rayyan	Qatar
Energy City Head Quarters project	Qatar
Construction of Jordan Embassy	Qatar
Construction of Various Katara Buildings	Qatar
Construction of Private Villas at Al Rayyan	Qatar
Construction of Various projects – Square I,II,III for NBK, Office Building, Aberdeen University Building, 5-star hotel, Pearl villa	Qatar

# PROJECTS WORKED

## Post-contract

Project Description	Country
Hamad International Airport Expansion Project.	Qatar
Construction of Oryx Tower West Bay for Qatar Airways	Qatar
Extension and modification of Lusail Formula 01 Race Track	Qatar
High End Interior Fit-out work at Katara Plaza	Qatar
Construction of Network Communication Center for Qatar Armed Forces	Qatar
Construction of Car Showroom for UDC	Qatar
Construction of Data Centre for Google for Qatar Free Zone	Qatar
Construction of Villas Floresta Gardens for United Development Company – 120 + Villas	Qatar
Construction of the World Trade Center Residencies Towers	UAE
Beach front development for Ashghal / Public Works Authority –	Qatar
Various Public Parks for Ashghal Public Works Authority –	Qatar
Expo 2023 – Pavilions , Miscellaneous Buildings for Qatar Museums / Ashghal	Qatar
Construction of Underground Car Parks and Infrastructure Works at Lusail	Qatar
Construction of Salwa Resort Project	Qatar
Construction of Dahab, Water and Adventure Park at Salwa Resort	Qatar

**Project  
Consultants**

**Local  
Government  
Entities**

**Project  
Owners**

**Law Firms**

**Local &  
International  
Contractors**

**Financial  
Institutions**

**Insurance  
Companies**

**We Work With**

**Subcontractors**

# CONTACT US

For Request for Proposals and or Collaborations please reach out to:  
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